
HOW TO MAKE MONEY WITH DOTERRA SELLING ESSENTIAL OILS

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WE WANT TO LEARN HOW TO START ONLINE SELLING BUSINESS AND MAKE MONEY AS A WELLNESS ADVOCATE, HOWEVER THE KEY TO FINANCIAL SUCCESS DEMANDS THAT WE TAKE ACTION, SOMETHING THAT NOT ALL OF US WANT TO DO

This is controversial as a wellness advocate, but the key to financial success is not necessarily joining doTERRA. Some time before that, we have a moment when we start to see the world differently. We want more from life, which creates the motivation to search for a solution.

A SOLUTION IMPLIES THAT WE HAVE A PROBLEM TO SOLVE AND IN MANY CASES THERE IS, SUCH AS:

- The need for financial freedom after splitting with a partner
- The need for a fresh start after years in the same boring job
- The need for money after being made unemployed

Nevertheless, finding a solution does not change our mindset and that is one thing we need to change to be successful.



THE MINDSET CHANGE BEFORE JOINING DOTERRA

The likelihood is that you have started asking yourself questions about what you really want from life. You may have thought about running your own business, but couldn't find an opportunity that fitted your needs. However, regarding how you have got here, success will be a massive challenge for most of you. The main reason is that changing your mindset and attitude is tough. For many of you, it will be more than difficult, because you have never run a business before.

RETURNING TO THE QUESTION OF HOW TO MAKE MONEY WITH DOTERRA?

It will be more down to how you think and behave rather than how good the compensation plan is. Business success means believing that you are in business and see yourself and an entrepreneur rather than an employee. Once you have modified your thinking the possibility of having a prosperous career with doTERRA will be greatly improved.



WHY DOTERRA?

When we join doTERRA we believe that it is a vehicle that will set us on the road to personal and financial success. There are those of us that believe we might make a little extra money. Then others that feel that we could make enough to change their lives forever. Regardless where you stand you need to believe that the company you work with is honest and transparent.

Fortunately, doTERRA is one of the best home based direct sales businesses available at the moment. It is seen by most of the direct sales and online professional as a worthwhile opportunity.

WHY AND HOW TO JOIN DOTERRA AS A HOME BUSINESS?

This should be a question and concern of anyone joining a business opportunity especially in direct sales. If you are joining a business, you want to make money and in most cases as fast as possible. However, at the same time you should have a long term strategy that will give you a sustainable income.

Nevertheless, generating an income with doTERRA is not for the faint hearted. However, there seems to be more unlikely success stories in doTERRA than any other direct sales business. doTERRA is allowing for the first time people new to the home based industry to be successful and make money from home.



So, if you are a housewife, a professional, a tradesman, unemployed or simply want something more. We are able to offer you something more without the financially bankrupting yourself to get started



WHAT DOES SUCCESS LOOK LIKE WHEN YOU BECOME A DOTERRA DISTRIBUTOR?

A key solution for making money in doTERRA is that the Wellness Advocate has or is willing to learn and develop traits. The willingness to modify our behavior will improve our chances of success.

Positive and beneficial traits are such are:

- Being outgoing
- Having determination
- Being a self-starter
- Being persistent

Without these traits becoming a doTERRA advocate would be a tough fit, but it has been said that doTERRA is not just a business opportunity, it is also a safe environment for personal development. So, never fear, if you really want something bad enough you will achieve it with doTERRA.



HOW TO SELL ESSENTIAL OILS FROM YOUR HOME WITH PASSION?

Another key element to making a profitable living from doTERRA is being passionate about the products and the business opportunity. In my opinion, this is not difficult because doTERRA essential oils are outstanding. When a doTERRA consultant is passionate about the oils and the opportunity, they are far more likely to become successful.

CREATING A LIST IS HOW TO MAKE MONEY WITH DOTERRA

When you are starting your doTERRA business it will help if you have a solid list of customers and prospects base. These are people who are already lined up and ready to purchase your oils or join your business. I suggest to all of my new advocates to write down 50 names of people that they believe will be interested in doTERRA.

This is just the start, so be prepared to create a system for finding new prospects. The chances are only a few of your friends and family will be interested in what you have to offer. So, this means that you need to continuously updating of your list as needed.

Joining my team does mean learning a dynamic prospecting methods that will guarantee endless leads.

However, a few is all you need. Once you have your first consultant help them build their team. Start by helping them write their list of 50 names with the assistance of your enroller.

For the more technically minded, consider using a mailing service such as Mailchimp or Aweber. This will make it easier to update customers and prospects about new developments in doTERRA such as products and offers.



SHOULD I USE DOTERRA BUSINESS CARDS WHEN I BECOME A DOTERRA CONSULTANT?

There is an argument for sharing doTERRA business cards, but I am more skeptical since we live in a digital and technology-driven society. Technology has become a more accepted medium for reaching out to customers and prospects. However, there is something to be said about personal relationships and meeting someone in person for a coffee.

So, consider integrating the two by using smartphone business cards such as Inigo cards where you can add your webpage, email, social media and even video mediums. I have personally found this method very effective, but I really prefer getting the prospect information such as name and email address. This means that I can reach out to them later and drip feed them information until they can decide if doTERRA is for them or not.

Creating leads for your warm leads list should be your main goal when building your business. We already know from the start that we will run out of family and friends in quick time, so we need to find other means of finding prospects and customers for our doTERRA business.

The million dollar question is how!

The fact is more leads, means more customers, means more money!

I personally use many different methods, so I will share just a few with you, which may help you get started building your business as fast as possible.



CREATING A NEW CONTACT LIST TIPS:

- Start a doTERRA essential oil draw at your local social event, church social or office. Ask participants give their name, email address and telephone number to have the opportunity to win some oils or a diffuser.
- Once you have collected enough names you can pick a name of the person who is going to receive the prize.
- The others receive an email telling them who won the prize
- Everyone added to your marketing / newsletter list should understand that they will receive marketing material in the future

This method also works well on social media platforms by creating a group that offers a free doTERRA draw, but I would suggest that the social media method is a local event because, posting products around the globe could get expensive.

If this idea doesn't interest you, tried a tried and test method that many wellness advocates enjoy. It is running doTERRA classes or parties. This method is done in an educational format where the doTERRA sales representative offers the opportunity to prospective customers to learn about doTERRA oils and their uses. doTERRA classes give the customer the chance to see and use the products first hand. To attract participants the host often offers free products or testers.



HOW TO START ONLINE SELLING BUSINESS WITH DOTERRA?

Maybe I am a bit prejudice, but the most successful path to doTERRA success is the ability to work online. Yes, it requires a set of skills that you may not have, but they can be learnt or sourced for from others.

What will you need to learn?

There will be various things you will need to learn, believe me when I say, not as much as you think. The likelihood is that it will entail time rather than skills such as:

- Learn to write articles
- Learn some basic SEO
- Learn to edit an image
- Learn how to create a dynamic video
- Learn how to use a FTP uploader
- Learn the basics of Wordpress

There is many other new skills you will need to learn but once you have learnt one the rest will become clear.

How do I source the work out to others?

This is another option that many online marketer use to save time and the stress of working online. So, regardless what service you are looking for you will find it on Fiverr. Use Fiverr's search and side filters, to find the right freelancer and service for your project. Once you have found a service you would like to order, click the gig.

Choosing the right freelancer is easy:

- Check out the freelancer's work samples.
- Check out the feedback from buyers like you.
- Choose the package that best fits your needs.
- Contact the freelancer with any questions to make sure they are aligned with your expectations.

[Learn More](#)

HOW TO START ONLINE SELLING BUSINESS WITH DOTERRA? CONTINUES

Alternatively, you can check out my services. Since the internet arrived some of us have taken an alternative journey into affiliate and online marketing and then returned to network marketing with new ideas on how to make money in the MLM industry via the internet.

If someone needs some work done at home and they don't know how to do it, they get a professional in to do it for them. So, if you do not know how to code or understand what a domain name is get a professional to do it.

We can help you with:

- Setting up a hosts
- Setup an autoreply systems
- Optimize your content
- Install a Wordpress blog correctly
- And even advise you on what platform would benefit you the best, such as blog, webpage or landing page

We work with network marketers all over the world to create simple, but effective blogs, websites and landing pages. The service works well for those who just do not have the skills or knowledge to do it themselves.

We can do a very basic and affordable package for anyone's pocket that includes a domain names, hosting packages and even text rewrites if needed.

For more details about our services, click on the my online services button below.

[Learn More](#)

If you have any questions about how to make money with doTERRA or how to join doTERRA, click on the source link below and add your name and email address on the form.

Source: [How to make money with doTERRA selling essential oils](#)

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